

# Event Manager



## Job Offer for our Berlin Office

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# Event Manager



## Your Job

- Customer acquisition and relationship management: Get them excited about our innovative event format
- Independent selling process from customer request, lead qualification and acquisition to offer management, presentation and negotiation – you develop your own customer portfolio
- Long-term customer relationships – you develop your customer relationships based on strategic planning and methodical approach
- Intensive communication with other departments as marketing, sponsorship and production
- Take care of your customers before, during and after the event and make sure they benefit from the high-quality of our products

## Your Profile

- You have a degree in Event Management or a similar academic education or a professional training in Event Management with at least 2 years of experience in organising high-level events
- You have negotiating power with event related service providers, venues, hotels, etc.
- You are fluent (verbal and written) in German and English
- Proactivity, resilience and organisational skills are some of your strengths
- You do not lose your head in „chaotic“ times and the „ABC of Event Management“ is in your DNA
- You are outgoing and quick-witted and like the interaction with people
- The cream on the cake would be if you are already experienced within the UK market

## Our Offer

- A company that has been voted as one of the Top 10 workplaces in Berlin
- An amazing company culture and exposure to partners both domestic and international
- An incredibly international team with more than 70+ passionate people from 15+ countries in two of the coolest cities on Earth, Berlin and London, that challenges you all the time to find the best possible solution
- An opportunity to shape the development of the event portfolio and the actual industry
- Events that bring together the highest level of the most interesting people
- Challenging position at the global leader in a rapidly growing industry
- Future career opportunities related to our company expansion
- Competitive salary package, including base salary and commission

## If you know that

- You have all these abilities and the job fits your profile
- You want to be part of our team
- You want to take care of our products with full power and passion

**Send us your complete application including your salary expectations via email to: [wepeople@we-conect.com](mailto:wepeople@we-conect.com)**

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Be responsible for the product development of our events and contribute your part to successful events & satisfied customers.

**GET CONECTED TODAY! [wepeople@we-conect.com](mailto:wepeople@we-conect.com)**



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