

Inbound CRM Manager



i.CONECT
THE MULTITOUCHPOINT STRATEGY EVENTS

Job Offer for our London Office

The growth and development of we.CONECT is reflected strongly in our team. Our people are the focus of the company. They help us build market-leading regional and global brands. We create a high quality, innovative and intelligent product for employees with passion – become a part of the we.CONECT story.

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Your Job

- Customer acquisition and relationship management: Get them excited about our innovative event format
- Independent selling process from customer request, lead qualification and acquisition to offer management, presentation and negotiation – you develop your own customer portfolio
- Long-term customer relationships – you develop your customer relationships based on strategic planning and methodical approach
- Intensive communication with other departments as marketing, sponsorship and production
- Take care of your customers before, during and after the event and make sure they benefit from the high-quality of our products

Your Profile

- You have a degree in Event Management or a similar academic education or a professional training in Event Management with at least 2 years of experience in organising high-level events
- You have negotiating power with event related service providers, venues, hotels, etc.
- You are fluent (verbal and written) in German and English
- Proactivity, resilience and organisational skills are some of your strengths
- You do not lose your head in „chaotic“ times and the „ABC of Event Management“ is in your DNA
- You are outgoing and quick-witted and like the interaction with people
- The cream on the cake would be if you are already experienced within the UK market

Our Offer

- A company that has been voted as one of the Top 10 workplaces in Berlin
- An amazing company culture and exposure to partners both domestic and international
- An incredibly international team with more than 70+ passionate people from 15+ countries in two of the coolest cities on Earth, Berlin and London, that challenges you all the time to find the best possible solution
- An opportunity to shape the development of the event portfolio and the actual industry
- Events that bring together the highest level of the most interesting people
- Challenging position at the global leader in a rapidly growing industry
- Future career opportunities related to our company expansion
- Competitive salary package, including base salary and commission

If you know that

- You have all these abilities and the job fits your profile
- You want to be part of our team
- You want to take care of our products with full power and passion

Send us your complete application including your salary expectations via email to: wepeople@we-conect.com

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Be responsible for the business development of our UK events, get in contact with leading brands from all over the world – and contribute your part to successful events & satisfied customers.

GET CONECTED TODAY! wepeople@we-conect.com



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